

# **FUND DETAILS AT 31 MAY 2010**

Sector: Foreign - Asset Allocation - Flexible Inception date: 3 February 2004
Fund manager: lan Liddle

(The underlying Orbis funds are managed by Orbis)

# Fund objective:

To earn a higher rate of return than the benchmark of 60% of the FTSE World Index and 40% of the JP Morgan Global Government Bond Index, at no greater-than-average risk of loss in its sector.

### Suitable for those investors who:

- Wish to hedge their investments against any rand depreciation
- Want to gain exposure to markets and industries that are not necessarily available locally
- Wish to invest in rands but benefit from offshore exposure
- Would like to invest in an offshore balanced fund

Price:R 13.60Size:R 6 711 mMinimum lump sum per investor account:R20 000Minimum lump sum per fund:R5 000Minimum debit order per fund:R 500Additional lump sum per fund:R 500

Income distribution: 01/01/09 - 31/12/09 (cents per unit)

Total 1.26

Distributes annually. To the extent that the total expenses exceed the income earned in the form of dividends and interest, the Fund will not make a distribution.

# Annual management fee:

No fee. The underlying funds, however, have their own fee structure. Allan Gray is paid a marketing and distribution fee by Orbis on the underlying Orbis funds.

### **COMMENTARY**

The portion of the Fund invested in the Orbis Optimal (SA) funds has experienced negative performance for the year-to-date. The primary reason for this has been stock selection. Whilst Orbis' stock selections in Japan and Europe have contributed positively to performance for the period, these returns have been more than offset by the poor relative performance of stocks selected in China and the US.

The Fund continues to benefit from its exposure to the Orbis Japan Equity Fund. Japanese companies with exposure to the domestic economy are doing well, in spite of the poor performance of the economy. Orbis' research has uncovered well-managed companies with good growth potential and attractive valuations. Sundrug is one of Japan's largest pharmacy chains and recently reported its 20th year of profit growth. It has experienced a compound annualised growth rate of 18% over that period. Orbis believes that the company can continue to record above average growth as they open new stores. Nevertheless, the company trades well below the broader Japanese market's valuation.

The Fund's exposure to the yen is slightly above the benchmark weight, whilst we are overweight the US dollar and Asia-ex Japan currencies and underweight the euro relative to the benchmark.

# **GLOBAL FUND OF FUNDS**

# **GEOGRAPHICAL EXPOSURE OF FUNDS AS AT 31 MAY 2010**

Region	Share country exposure %	Fund currency exposure %
Japan	55	19
USA	22	44
United Kingdom	3	2
Europe	7	19
Asia ex-Japan	10	12
South Africa and other	3	4
	100	100

#### TOTAL EXPENSE DATIO FOR THE YEAR ENDED 31 MARCH 2010

TOTAL EXPENSE KATIO FOR THE TEAR ENDED ST MARCH 2010				
Total expense ratio	Included in TER			
	Trading costs	Performance component	Fee at benchmark	Other expenses
2.45%	0.18%	0.80%	1.41%	0.06%

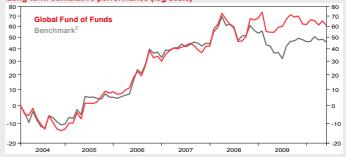
<sup>1</sup>A Total Expense Ratio (TER) is a measure of a portfolio's assets that are relinquished as operating expenses. The total operating expenses are expressed as a percentage of the average value of the portfolio, calculated for the year to the end of March 2010. Included in the TER is the proportion of costs that are incurred by the performance component, fee at benchmark, trading costs (including brokerage, VAT, STT, STRATE and insider trading levy) and other expenses. These are disclosed separately as percentages of the net asset value. A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. The information provided is applicable to class A units.

### **ALLOCATION OF OFFSHORE FUNDS AT 31 MAY 2010**

Foreign equity funds	%
Orbis Global Equity	27
Orbis Japan Equity (yen)	14
Other Orbis Equity Funds	7
	48
Foreign absolute return funds	
Orbis Optimal SA (US\$)	34
Orbis Optimal SA (euro)	18
	52
Total	100

# PERFORMANCE IN RANDS

Fund performance shown net of all fees and expenses as per the TER disclosure Long-term cumulative performance (log scale)



Percentage return in rands	Fund	Benchmark <sup>2</sup>
Since inception (unannualised)	60.6	45.7
Latest 5 years (annualised)	9.6	6.7
Latest 3 years (annualised)	4.3	0.4
Latest 1 year (annualised)	1.1	6.2

Percentage return in dollars	Fund	Benchmark <sup>2</sup>
Since inception (unannualised)	46.3	32.7
Latest 5 years (annualised)	6.7	3.9
Latest 3 year (annualised)	1.6	-2.2
Latest 1 year (annualised)	4.7	9.9

Risk measures (Since inception month end prices)	Fund	Benchmark <sup>2</sup>
Percentage positive months	57.9	52.6
Annualised monthly volatility	14.0	13.2

<sup>&</sup>lt;sup>2</sup> 60% of the FTSE World Index and 40% of the JP Morgan Global Government Bond Index. Source: Bloomberg, performance as calculated by Allan Gray as at 31 May 2010.

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The availability of the Fund is subject to offshore capacity constraints. Please contact our Client Service Centre for further information about any constraints that may apply.

Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of units may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any permissible deductions from the portfolio divided by the number of units in issue. Declarations of income accruals are made annually. Purchase and redemption requests must be received by the manager by 14:00 each business day. Forward pricing is therefore used. Performance figures are from Allan Gray Limited (GIPS compliant) and are for lump sum investments with income distributions reinvested. A fund of funds unit trust may only invest in other unit trusts, which levy their own charges, that could result in a higher fee structure for these portfolios. Permissible deductions may include management fees, brokerage, STT, auditor's fees, bank charges and trustee fees. Fluctuations and movements in exchange rates may also cause the value of underlying international investments to go up or down. The Fund may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees and charges and maximum commissions is available on request from the manager. No commissions or incentives are paid. The Fund may be closed to new investments at any time in order to be managed in accordance with its mandate. Total Expense Ratio (TER): When investing, costs are only a part of an investment decision. The investment objective of the Fund should be compared with the investor's objective and then the performance of the investment and whether it represents value for money should be evaluated as part of the financial planning process. All Allan Gray performance figures and values are quoted after the appointed investment manager of Allan Gray Unit Trust Management Limited is a member of the Association for Savings & Invest